## Communications and media monitoring report for November 2018 Board

### 1 MP Engagement

HotSW MPs plus Greg Clark, James Brokenshire, Jake Berry and BEIS officers

were written to in a joint letter from Steve Hindley and David Fothergill prior to the budget outlining the main asks of HotSW and the new Prospectus with the 6 opportunities, plus the High Growth Corridor proposal were attached.

An event is proposed to bring together maximum number of MPs to further the aims of the LEP and Joint Committee and revisit the asks not addressed in the Budget, notably Great South West recognition.

#### 2 Heart of the South West Productivity Strategy

The Prospectus outlining 6 opportunities will be launched at the LEP Annual Conference on 12 November along with the Annual Report.

## 3 Communications Performance Statistics

#### a. Number of media enquiries: 9

| Media enquiries:   | 9 | (July/August 9)(May/June 10)(March/April 12)(January /February 10)(November/December 9)   |
|--------------------|---|---|
| Positive coverage: | 7 | (July/Aug 7)(May/June 7)(March/April 11) (January/February 7)(Sept/October 6)(May/June 7) |
| Negative coverage: | 0 | (May/June 0)(March/April 0) (January/February 2)(November/December 0) (September/October) |
| Managed/mitigated  | 2 | (July/Aug 2)(May/June3)(March/April 0)(January/February 1)(September/October 0)(May June  |

(July/Aug 6)(May/June 6) (March/April 1) (January/February 4) (November/December 4)(September/October 6) (July/August 1) (May/June 5)(March April 4) (January/February 6) (November/December 3)(September/October 4) (July/August 6) (June/July 4)

## c. Number of LEP Quotes in Partner Press Releases 7

(July/Aug 2)(May/June 4) (March/April 10)(January/February 7) (November/December 11)(September/October 8) (July/August 7) (May/June 10)(March April 2) (January/February 15) (November/December 10) September/October 8) (July/August 5) (June/July 6) Not previously recorded before June.

# d. Media Coverage:

# LEP Mentions: 6

(July/Aug 8)(May/June 7)(March/April 10)(January/February 5) (November/December 14)(September/October 10)(June/July 25) (May/June 21)(March/April 9)(January/February 12) (November/December 5) (September/October 11) (July/August 4) (June/July 4) (March/April 8)

|             |       |        |       | 2017  |       |       |      |        |        |        |         |        |        |      |        |        |        |        |        |
|-------------|-------|--------|-------|-------|-------|-------|------|--------|--------|--------|---------|--------|--------|------|--------|--------|--------|--------|--------|
| Newsletter  | Oct   | Nov    | Dec   | Jan   | Feb   | Mar   | June | Aug    | Sept   | Oct    | Nov     | Dec    | Feb    | Mar  | Мау    | June   | July   | Aug    | Oct    |
| statistics  |       |        |       |       |       |       |      |        |        |        |         |        |        |      |        |        |        |        |        |
| Subscribers | 1,947 | 1,936  | 1,939 | 1,955 | 1,980 | 1,987 | 2006 | 1978   | 1980   | 1947   | 1993    | 1986   | 2006   | 2001 | 2020   | 1974   | 1987   | 1962   | 2001   |
|             |       |        |       |       |       |       |      |        |        |        |         |        |        |      |        |        |        |        |        |
| Opens       | 576   | 552    | 536   | 599   | 588   | 542   | 546  | 525    | 506    | 599    | 462     | 539    | 537    | 492  | 537    | 506    | 538    | 561    | 535    |
|             |       |        |       |       |       |       |      |        |        |        |         |        |        |      |        |        |        |        |        |
| % of opens  | 30.1  | 28.9%  | 28.2  | 31.2  | 30    | 27.8  | 28.4 | 27.2%  | 26.2%  | 30.3%  | 23.7%   | 24 0%  | 26.8%  | 25%  | 27.3%  | 25.9%  | 27.6%  | 28.6%  | 27.5%  |
|             |       | 20.970 | -     | -     | 50    | -     | -    | 21.270 | 20.270 | 55.570 | 23.1 /0 | 24.370 | 20.070 | 2570 | 21.370 | 20.970 | 21.070 | 20.076 | 21.370 |
|             | %     |        | %     | %     |       | %     | %    |        |        |        |         |        |        |      |        |        |        |        |        |

## e. Heart of the South West LEP Newsletter

# f. Heart of the South West LEP Website

Analytics Overview

| Web<br>Statistics  |       |       |       |       |       |       |       |       |       |      |       |       |       |       |       |       |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|-------|-------|-------|-------|
|                    | Dec   | Jan   | Feb   | Mar   | Apr   | May   | June  | July  | Aug   | Sept | Oct   | Nov   | Dec   | Jan   | Feb   | Mar   |
| Unique<br>visitors | 1,450 | 2,447 | 2,396 | 2,307 | 1,489 | 1,995 | 2,110 | 1,948 | 1,300 | *    | 2,300 | 2,321 | 1,584 | 1,640 | 2,000 | 1,500 |
| Page<br>views      | 4,742 | 8,376 | 8,138 | 8,567 | 4,015 | 5,585 | 5,681 | 5,397 | 4,980 | *    | 3,100 | 8,243 | 3,538 | 7,011 | *     | *     |

|                    | April | May   | June  | July  | Aug   | Sept  | Oct  |
|--------------------|-------|-------|-------|-------|-------|-------|------|
| Unique<br>Visitors | 1,976 | 2,188 | 2,417 | 2,412 | 2,170 | 1778  | 1763 |
| Page<br>views      | 5,077 | 5,614 | 5,369 | 6,100 | 5,251 | 6,229 | 6044 |

\* Not available due to technical issues with Google Analytics

# g. Twitter @HeartofSWLEP

| At November Board  | 2,594 tweets, 4,064 followers, following 613 |
|--------------------|--|
| At September Board | 2,463 tweets, 3,963 followers, following 512 |
| At July Board      | 2,373 tweets, 3,879 followers, following 487 |
| At May Board       | 2,230 tweets, 3,767 followers, following 454 |

| (At March Board  | 2,140 tweets, 3,665 followers, following 435)   |
|--|---|
| (At January Board  | 2,084 tweets, 3,593 followers, following 426)   |
| (At November Board<br>(At September Board<br>(At July Board:<br>(At May Board:<br>(At March Board: | 2,009 tweets, 3,502 followers, following 416)<br>1,993 tweets 3,414 followers, following 406)<br>1,843 tweets, 3,335 followers, following 400)<br>1,777 tweets, 3278 followers, following 394)<br>1,688 tweets, 3,154 followers, following) |

#### h LinkedIn:

Oct./Nov 5 updates 641 followers

(Aug/Sept 2 updates, 609 followers)(May/June 5 updates, 575 followers) (March/April updates 2, 553 followers)(January/February updates 3. 538 followers) (November/December updates 4. 534 followers)(Sept/Oct 4 updates 520 followers)(July/August 1 update 497 followers)(May/June 4 Updates 494 followers) (March/April– 1 update, 484 followers) (January/February 6 updates, 469 followers) (December – 6 updates, 439 followers)(September/October/November Updates 6 followers 425)(July/August 6 - followers 407); (May/June/July; followers 395);(March/April; followers: 380)

Board members are requested to follow Heart of the South West on Twitter @HeartofSWLEP and LinkedIn: https://www.linkedin.com/company/2703520?trk=tyah&trkInfo=clickedVertical%3Acompany%2CclickedEntityId%3A2703520%2Cid x%3A2-1-2%2CtarId%3A1468254701105%2Ctas%3AHeart%20of%20the%20South%20West