### Local Enterprise Partnership

Creating opportunities in Devon, Plymouth, Somerset and Torbay

### Business Leadership Group meeting – Minutes

### Monday 12 September 2016

#### Present

Paul Hickson (PH)

| Fresent                |   |  |
|------------------------|---|--|
| Nick Ames (NA)         | - | LEP Board (SC Group)   |
| Simon Barker (SB)      | - | Business Representative/Inward Investment (Leonardo Helicopters)   |
| George Cowcher (GC)    | - | Business Body Representative (representing all HotSW LEP Chambers) |
| Brendon Noble (BN)     | - | R&D and Innovation (University of St Mark and St John)             |
| Sophie Francis (SF)    | - | Upper Tier Local Authority (DCC)                                   |
| Martha Wilkinson (MW)  | - | Social Enterprise (Devon Community Foundation)                     |
| Carl Wyard (CW)        | - | Upper Tier Local Authority (TDA)                                   |
| Ben Rhodes (BR)        | - | Business Body Representative (DCBC)                                |
| Julia Stuckey (JS)     | - | HOTSW Inward Investment Manager                                    |
| Supporting Officers    |   |  |
| Julia Blaschke (JB)    | - | Plymouth City Council  |
| Stephen Humphreys (SH) | - | Plymouth City Council  |
| Apologies              |   |  |
| Noel Stevens (NS)      | - | ESIF Committee representative (Alder King)                         |
| Heather Ancient (HA)   | - | Business Representative (PwC)                                      |
| Sue Wilkinson (SW)     | - | Business Body Representative (FSB)                                 |
| Amanda Ratsey (AR)     | - | Theme Lead/Upper Tier Local Authority (PCC)                        |
| Adrian Dawson (AD)     | - | R&D and Innovation (Plymouth University)                           |
| Chris Evans (CE)       | - | R&D and Innovation (University of Exeter)                          |
|                        |   |  |

Upper Tier Local Authority (SCC)

|   | Agenda item   |   | Lead           |  |  |
|---|---|---|----------------|--|--|
| I | Welcome, introductio  | ns and apologies  |                |  |  |
|   | NA introduced the me  | eting and gave apologies as listed above.   |                |  |  |
| 2 | Conflict of Interest  |   |                |  |  |
|   | BN declared membership of Social Enterprise Mark committee. |   |                |  |  |
|   | SF, JS, CW are involved                                     | l with ERDF bids.   |                |  |  |
| 3 |   | ng and matters arising  |                |  |  |
|   | Minutes of the last meeting were agreed.                    |   |                |  |  |
|   | ACTION  |   |                |  |  |
|   | - Matters arising:  | Spatial Mapping - JB to get update from PH  | Julia Blaschke |  |  |
|   |   | Devolution – Awaiting government update on direction. Industrial strategy is now included, potential to look at GD3 bid in respect of this. | Chris Garcia   |  |  |

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| <b>—</b> |  |                |
|----------|--|----------------|
| 4        | SW MAS ERDF programme introduction   |                |
|          | Please see attached presentation.  |                |
|          | <ul> <li>Since 2002 MAS has delivered 1448 business improvement projects with 3500 manufacturers supported. They provide funded workshops for SMEs.</li> <li>Funding is proving to be less of a priority; business support is seen as a more critical area of support.</li> <li>LMAP has provided grant support to 464 companies of which 352 based in the HoTSW LEP area.</li> <li>This is the only source of advice and funding available to the manufacturing sector.</li> </ul>  |                |
| 5        | Enterprise Europe Network – introduction   |                |
|          | Please see attached presentation.  |                |
|          | <ul> <li>Free business support for businesses to grow internationally</li> <li>Six advisors covering the SW</li> <li>Funded by Innovate UK and EU until 2020 and work closely with DIT</li> <li>Network with 60+ countries and around 600 organisations</li> <li>Aim to support business and organisations to work collaboratively across the world</li> </ul> ACTION - EEN is relatively unknown in HotSW, there is an opportunity for an OLA with the Growth Hub to foster greater collaboration. JB to introduce partners.  | Julia Blaschke |
| 6        | Social Enterprise  |                |
|          | Please see attached presentation.  |                |
|          | <ul> <li>Social Enterprises have mostly the same requirements as non-Social Enterprises. SE's use of general business support could be improved by marketing the benefits of general business support to SEs.</li> <li>SEs might sometimes use a different language than businesses in general. This might lead to misunderstandings and difficulties when trying to access business support and finance.</li> </ul>   |                |
| 7        | Inward Investment Update   |                |
|          | <ul> <li>Current funding for Inward Investment support ends March 2017, decision on future LEP service and funding ongoing</li> <li>Hinkley pipeline activity current being held up by outstanding decision</li> <li>Joint LEP contract is being prepared to support SMEs accessing the Hinkley supply chain. Project will be progressed once positive decision is announced.</li> <li>Marine – DIT leads visiting Plymouth 13/9/16 with Marine Tech Expo the following day</li> <li>Aerospace – Farnborough show attended and imminent trade mission to Seattle.</li> </ul> |                |
| 8        | Brexit & ESIF update   |                |
|          |  |                |

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|    | <ul> <li>Local events and groups are being organised</li> <li>Chancellor has given guarantee for ESIF funding that is being contracted (signed offer letter) before the Autumn Statement for the whole duration of the project even if that</li> </ul> |                |
|----|--|----------------|
| 9  | date is after UK has left the EU. Unlocking Growth Fund and GD 1 update  |                |
|    | SH provided an update on UGF with a second call for EOIs for the remaining £1m now in place JB updated the GD1 position <b>ACTION</b> - written Growth Hub update to follow.   | Julia Blaschke |
| 11 | AOB         ACTION - LEP conference, Business Leadership Group session: group members to send any thoughts for content topics by email   | All            |
|    | Date of Next Meeting:<br>14 November, 15.00-17.00, Exeter Science Park   | Julia Blaschke |